

# Country Hedging Welcomes Steve Wagner

Steve Wagner has joined Country Hedging, Inc. as a market analyst, bringing more than 30 years of experience in the grain industry to our customers in the Upper Midwest. With a business degree from the University of St. Thomas in St. Paul, he has worked in elevator management as well as directly with producers, developing individual marketing strategies for them. Steve still farms corn and beans part-time in Dakota County.

In his new role, Steve will primarily represent Country Hedging through our joint venture Russell Consulting Group. This unique producer program expands the planning process to include financial analysis and feasibility studies for a producer's entire operation. The program ties crop marketing plans to individual financial goals.

With unlimited access to Steve as the designated associate, Russell Consulting Group customers receive, as part of this package, an on-farm visit, analysis of their operation's financial health, a marketing plan with gross dollar-per-acre targets, weekly marketing updates and net present value analyses on capital purchases.

With a pro-rated money-back guarantee, Country Hedging currently has a number of producers on this program and Steve would welcome the opportunity to explain to you why many of these customers continue to renew their package year after year.

If you would like to learn more about this program or what other products and services Country Hedging has for producers like you, visit [www.countryhedging.com](http://www.countryhedging.com) or call **800-243-3432** and ask to speak with Steve.

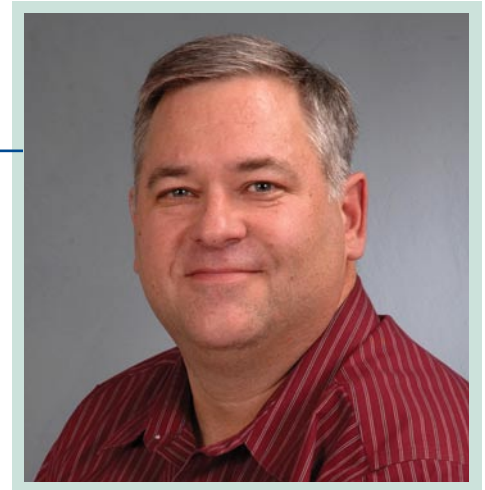
*The right decisions for the right reasons.*



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